

## Leadership - Creating Value, Vision and Vitality in Government Organizations

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### A 3 Day Hands-On Workshop

This workshop teaches what it takes to be someone who is distinguished as clearly a leader. Teaching skills that will have impact beyond the rank on a sleeve or title above a door. This workshop shows you not only principles, but specific actions you can take to get results. You will learn the characteristics that set leaders apart from run-of-the-mill supervisors and managers.

This workshop includes the latest thinking on the massive changes going on in government today...including collaborative leadership approaches, knowledge management techniques, performance management and more.

### Topics in this workshop—

- The Definition of Leadership—Influence
  - Increasing your influence
  - How to lead using the four basic influence strategies
  - How to showcase your strengths
  - The power of leadership
  - The key to leadership with impact
  - Authority, power and accountability
  - Developing your leadership style
  - Leadership quotient—Rate yourself
- Leadership That Inspires
- The 8 characteristics that set "leader managers" apart from ordinary managers
- Traits of extremely effective leaders
- How leaders motivate to get results
- How to build commitment
- Subtle questions – A new approach to leadership
- Vision—the Indispensable Quality of Leadership
  - What is "vision" and why do you need one in a government organization?
  - What are the steps to achieve the vision?
  - What do your customers value about your organization?
  - Why leaders fail
- Developing People