



Leadership for Technical People

A 3-Day Hands-On Workshop

Course Description: The highly interactive three-day workshop offers technically trained and talented people – engineers, systems analysts, nurses, accountants, scientists, technicians, mechanics – the training core they need to make their maximum contribution to the organization.

Air Force Competencies Addressed / Proficiency Levels

Employing Military Capabilities

Operational and Strategic Art
Unit, AF, Joint, and Coalition Capabilities
Non-Adversarial Crisis Response

Enterprise Perspective

Enterprise Structure and Relationships	
Government Organization and Processes	Proficient
Global, Regional, and Cultural Awareness	
Strategic Communication	Skilled

Managing Organizations and Resources

Resource Stewardship	Skilled
Change Management	Intermediate
Continuous Improvement	Skilled

Strategic Thinking

Vision	Intermediate
Decision Making	Advanced
Adaptability	Proficient

Leading People

Develops and Inspires Others	Intermediate
Takes Care of People	Skilled
Diversity	

Fostering Collaborative Relationships

Builds Teams and Coalitions	Proficient
Negotiating	Proficient

Embodies Airman Culture

Ethical Leadership	
Followership	
Warrior Ethos	
Develops Self	Proficient

Communicating

Speaking and Writing	Proficient
Active Listening	Proficient

Who should Attend: The workshop is intended for technical people, people who work in technical fields and people who work with technical people, such as engineers; IT professionals, scientists, managers, current and prospective supervisors, current and prospective project leaders, and anyone who could benefit from being more influential within a technical organization.

Subjects covered in this workshop:

What is Leadership?

How to Develop Trust and Respect

The Art of Influence

Accessing Intrinsic Motivation

Self Assessment of Leadership Ability and Potential

Project Leadership and Project Management

Contents of Personalized Development Plans

Identify and prioritize three key things they will influence at work

Identify and prioritize five leadership and management competencies to develop

Identify three to five people to build rapport with who can help them become more influential, and determine how to go about building rapport with each person

Use self-assessments to identify and prioritize competencies related to building trust and respect, influence, and dedication to being a leader