

A 2-Day Hands-On Workshop on

Expanding Your Influence, Power and Professional Impact Through Engagement

Course Description:

Leading, at its heart, is about building relationships – up, down, across and even outside the organization. In a government work environment where failure is not an option and demands are high, it can be an all to frequent circumstance where managers and leaders focus so much on *doing* they lose sight of *leading*. This workshop takes participants on a personal journey to help them understand techniques and foster professional habits that make it easier to have frequent, meaningful and impactful conversations that are an essential tool in expanding influence, power and professional impact.

Learning Objectives & Topics Covered in this Workshop:

- Construct a plan to increase influence
- Understand how to increase influence with the boss
- Demonstrate proven techniques to increase influence through engagement techniques
- Develop a professional development strategy deliberately focused on increasing power and impact with your organization
- Learn and Apply effective engagement techniques
- Assess current engagement practices

Audience: This workshop is designed for government leaders and managers.

Toolkits:

Each Participant will receive a **Student Handbook** and access to an **Online Toolkit**, containing tools such as checklist, tips, techniques, and numerous other tools to help you use your new skills immediately.

Additional Information

CPE Credits: 13.0 CEU Credits: 1.1 Suggested Program Prerequisites: None

Advanced Preparation: None NASBA Program Level: Basic NASBA Field of Study:

Personal Development

Delivery Method: Group Live –

Classroom

