

A 2 or 3-Day Hands-On Workshop

Course Description:

This workshop teaches what it takes to be someone who is distinguished as clearly a leader. Teaching skills that will have impact beyond the rank on a sleeve or title above a door. This workshop shows you not only principles, but specific actions you can take to get results. You will learn the characteristics that set leaders apart from run-of-the-mill supervisors and managers. This workshop includes the latest thinking on the massive changes going on in government today...including collaborative leadership approaches, knowledge management techniques, performance management and more.

Learning Objectives & Topics Covered in this Workshop:

- Develop an Understanding of How to Lead Using the Four Basic Influence Strategies
- Define Leadership and Influence
- Assess Your Leadership Quotient
- Discuss the and Understand Power, Authority and Accountability
- Apply the 8 Characteristics that Set Leaders Apart from Managers
- Answer the Following Visioning Questions for Yourself:
- Vision—the Indispensable Quality of Leadership
 - What is "Vision" and Why do You Need One in a Government Organization?
 - O What are the Steps to Achieve the Vision?
 - What do your Customers Value About Your Organization?
 - Why Leaders Fail

<u>Audience:</u> This workshop is designed for government managers and leaders.

Toolkits:

Each Participant will receive a **Student Handbook** and access to an **Online Toolkit**, containing tools such as checklist, tips, techniques, and numerous other tools to help you use your new skills immediately.

Additional Information

CPE Credits: 13.0-20.0 CEU Credits: 1.1-1.7 Suggested Program Prerequisites: None

Advanced Preparation: None NASBA Program Level: Basic NASBA Field of Study:

Personal Development

Delivery Method: Group Live –

Classroom

