

# PERFORMANCE METRICS WORKSHOP

A 2-Day Hands-On Workshop for  
Government Personnel

***A Step-By-Step Guide to Understanding and Successfully  
Implementing Performance Measurement in Government  
Organizations***

## **Course Description:**

Performance Measurement is a proven means to distinguish your organization. This workshop shows you how to quickly set solid, professional, meaningful metrics . . . to be recognized as an organization that can be counted on to get results - consistently. You will learn how to develop clear, specific and timely Performance Metrics to use in managing government contractors, to assure they deliver on-schedule, on-budget, and within specified quality parameters, and guarantee that their deliverables meet all government requirements.

## **Learning Objectives & Topics Covered in this Workshop:**

- Identify and measure characteristics of your organization that tell you, your management and your customers how well you are delivering services and products for them
- Link Mission, Strategic Plan, Business Plan and Performance Metrics
- Develop Meaningful Measures of performance for employees and organizations
- Translate Requirements Into Metrics
- Conduct effective Performance Measure Planning

**Audience:** This workshop is designed for leaders and managers.

## **Toolkits:**

Each Participant will receive a **Student Handbook** and access to an **Online Toolkit**, containing tools such as checklist, tips, techniques, and numerous other tools to help you use your new skills immediately.

## **Additional Information**

**CEU Credits:** 1.1

**Suggested Program**

**Prerequisites:** None

**Advanced Preparation:** None

**Program Level:** Basic

**Field of Study:** Business

Management and Organization

**Delivery Method:** Group Live –  
Classroom