

## The Mindset of Leadership

### *Creating Value, Vision and Vitality in Government Organizations*

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#### A 2, 3, 4 or 5 Day Hands-On Workshop

Everyone has asked themselves what it takes to be someone who is distinguished as *clearly* a leader. And now you can find the answer. This workshop shows you not only principles, but *specific actions* you can take to get results. You will learn the mindset and characteristics that set leaders apart from run-of-the-mill managers.

This workshop includes the latest thinking on the massive changes going on in government today...including Performance-Based Management, Reengineering; Strategic Sourcing; Acquisition Reform.

The Mindset of *Leadership* handbook you receive in this workshop is a powerful guide you will refer to for immediate results that your management and team will notice.

#### In this workshop you will learn —

- Answer the question— "*As an organization, who are we, what do we do, why do we exist?*"
- Assess your own organization's *mindset* and learn *How* to shape it for positive results
- Learn how to build trust, increase your influence and build effective teams within a government organization
- List the skills, traits, and characteristics your organization needs to really perform
- Assess how your people meet your needs and what you can do to make them more engaged, motivated and effective
- List the skills and characteristics you bring to the organization
- Build a *Personal Development Blueprint, in class*, to showcase your strengths
- Develop the criteria—*in class*—to prioritize the training and development your people need to build the organization into something really effective
- Learn collaborative problem solving techniques that work in a government work environment
- Breaking Down Conflict – Understand how to prevent conflict, address it when it happens and move past it for a positive work environment
- Learn the steps to take to make your vision happen (and why you would want to do that)