

## LEADERSHIP FOR TECHNICAL PEOPLE

---

A 3 Day Hands-On TMS Experience  
*Delivered in Live or Live Virtual Classrooms!*

### **Course Description:**

The highly interactive three-day workshop offers technically trained and talented people – engineers, systems analysts, nurses, accountants, scientists, technicians, mechanics – the training core they need to make their maximum contribution to the organization.

### **Learning Objectives & Topics Covered in this Workshop:**

- What is Leadership?
- How to Develop Trust and Respect
- The Art of Influence
- Accessing Intrinsic Motivation
- Self-Assessment of Leadership Ability and Potential
- Project Leadership and Project Management
- Contents of Personalized Development Plans
- Identify and Prioritize Three Key Things They Will Influence at Work
- Identify and Prioritize Five Leadership and Management Competencies to Develop
- Identify Three to Five People to Build Rapport with Who Can Help Them Become More Influential, and Determine how to go About Building Rapport with Each Person
- Use Self-Assessments to Identify and Prioritize Competencies Related to Building Trust and Respect, Influence, and Dedication to Being a Leader

**Audience:** This workshop is designed for government managers and leaders.

### **Toolkits:**

Receive a **Student Handbook** and **Online Toolkit**, containing tools such as checklist, tips, techniques, and numerous other tools to help you use your new skills immediately.

### **Additional Information**

**CPE Credits:** 23.0

**CEU Credits:** 2.0

**Suggested Program**

**Prerequisites:** None

**Advanced Preparation:** None

**NASBA Program Level:** Basic

**NASBA Field of Study:**

Personal Development

**Delivery Method:** Group Live – Live Virtual Classroom

