



# Management Development: Leading from the Middle

*A 3-Day Hands on TMS Experience  
Delivered in Live or Live Virtual Classrooms!*

## **Course Description:**

Everyone has asked themselves what it takes to be distinguished as clearly a leader. And now you can find the answer. This workshop shows you not only principles but specific actions you can take to get results. You will learn the mindset and characteristics that set leaders apart from run-of-the-mill managers. This workshop includes the latest thinking on the massive changes going on in government today including collaborative decision-making, building consensus, leading a generationally diverse workforce, dealing with budget changes, etc.

## **Learning Objectives & Topics Covered in this Workshop:**

- Answer the question— "as an organization, who are we, what do we do, and why do we exist?"
- Identify the set of organizational features, parameters, and variables to consider in developing your management tactics
- Determine and stay focused on organizational priorities- plan the steps to take with your staff to ensure the best possible outcomes
- Develop a plan for how to introduce change especially when it comes from the top
- Build a personal development blueprint, in class, to showcase your strengths

## **Audience:**

This workshop is designed for all government personnel.

## **Toolkits:**

Receive a Student Handbook and Online Toolkit, containing tools such as checklist, tips, techniques, and numerous other tools to help you use your new skills immediately.

## **Additional Information**

**CPE Credits:** 24.0

**CEU Credits:** 2.4

**Suggested Program**

**Prerequisites:** None

**Advanced Preparation:**

None

**NASBA Program Level:**

Basic

**NASBA Field of Study:**

Business Management and Organization

**Delivery Method:** Group Live

– Live Virtual Classroom

